



TRANSACTIONAL LAW SUPPLEMENT

Named Insured/ Applicant Firm: _____ Policy Number: _____

For purposes of this supplement, Transactional Law includes both Business Transaction/Commercial Law and Corporate Business Organization. The types of legal services requiring completion of this supplement include Sales Agreements and/or contracts, Agency Agreements, Entertainment contracts; Commercial transactions including the sale and/or financing of commercial real estate; the formation, operation, sale and dissolution of corporations, partnerships (general and limited), real estate limited liability partnerships (LLP) and/or real estate investment trusts (REITs), agencies and other forms of business organizations including franchises; Mergers and Acquisitions; and matters related to Sarbanes-Oxley and other corporate governance obligations.

1. Indicate below whether the Firm's transactional representations **in the past 12 months** include the following types of transactions. Check all that apply:
 - A. Commercial Real Estate Financing including negotiation of financing and commercial loans and/or creation/dissolution of LLPs or REITs ☐
 - B. Entity Structuring including formation, alteration, dissolution and excluding Real Estate LLPs and REITs ☐
 - C. Mergers/Acquisition including buying and selling of an existing business and excluding Real Estate LLPs and REITs ☐
 - D. Business Expansion/Franchising including creation/negotiation of franchise disclosure agreements on behalf of the franchisor ☐
 - E. None of the above (detail) _____ ☐
2. Check the range of number of transactions handled and provide the approximate revenue derived from these transactions:
 - A. in the most current 12 months: ☐ 1-5 ☐ 6-10 ☐ 11-20 ☐ 21+ \$ _____
 - B. in the prior 12 months: ☐ 0 ☐ 1-5 ☐ 6-10 ☐ 11-20 ☐ 21+ \$ _____
 - C. in the coming 12 months, does the Firm anticipate that its transactional work will grow, sustain or decline? _____
3. Check the dollar value (**size**) of the Firm's transactional matters handled:
 - A. in the most current 12 months:
Average: ☐ <250,000 ☐ 250,000 – 1,000,000 ☐ 1,000,000 – 2,500,000 ☐ >2,500,000
Maximum: ☐ <1,000,000 ☐ 1,000,000 – 2,500,000 ☐ 2,500,000 – 5,000,000 ☐ >5,000,000
 - B. in the prior 12 months:
Average: ☐ \$0 ☐ <250,000 ☐ 250,000 – 1,000,000 ☐ 1,000,000 – 2,500,000 ☐ >2,500,000
Maximum: ☐ <1,000,000 ☐ 1,000,000 – 2,500,000 ☐ 2,500,000 – 5,000,000 ☐ >5,000,000 ☐ NA
4. Answer these questions specifically in reference to the lawyers and their time and experience handling transactional matters:
 - A. How many lawyers handle transactional matters? If there is only 1 lawyer handling these transactions, do not answer 4B2 or 4C. _____
 - B. How many years of Transactional Law experience:
 1. does the most senior attorney or solo practitioner possess? ☐ 0-2 ☐ 3-5 ☐ 6-9 ☐ 10+
 2. does the most junior attorney possess? ☐ 0-2 ☐ 3-5 ☐ 6-9 ☐ 10+ ☐ NA
 - C. Are junior attorneys supervised by senior attorneys throughout the handling of a transaction? ☐ Yes ☐ No ☐ NA
5. With respect to client's funding of transactional matters handled, check all that apply:
☐ Self-funding ☐ Private equity ☐ Venture Capital ☐ Partnerships
☐ Commercial lender ☐ Governmental (e.g. grants, SBA) ☐ Other (detail) _____
6. For each of the below, provide details of any Yes response via attachment. In the last three years, has the Firm represented:
 - A. more than one party in any transactional matter? ☐ Yes ☐ No
 - B. an established Firm client in a transaction while other parties were unrepresented? ☐ Yes ☐ No
 - C. a new Firm client in a transaction while other parties were unrepresented? ☐ Yes ☐ No
 - D. any entity that is or was financially distressed (insolvent/in bankruptcy proceedings) prior to or during the Firm's representations? ☐ Yes ☐ No
 - E. or agreed to scrivener representations, i.e., matters in which the lawyer is hired/engaged to draft contracts or agreements previously negotiated and agreed upon between the involved parties? ☐ Yes ☐ No

Signature of Partner/Officer _____ Date _____ Print Name _____

Email with attachments to: applications@gsagency.com or Fax to 732-577-8836